

# Local Market Update for September 2019

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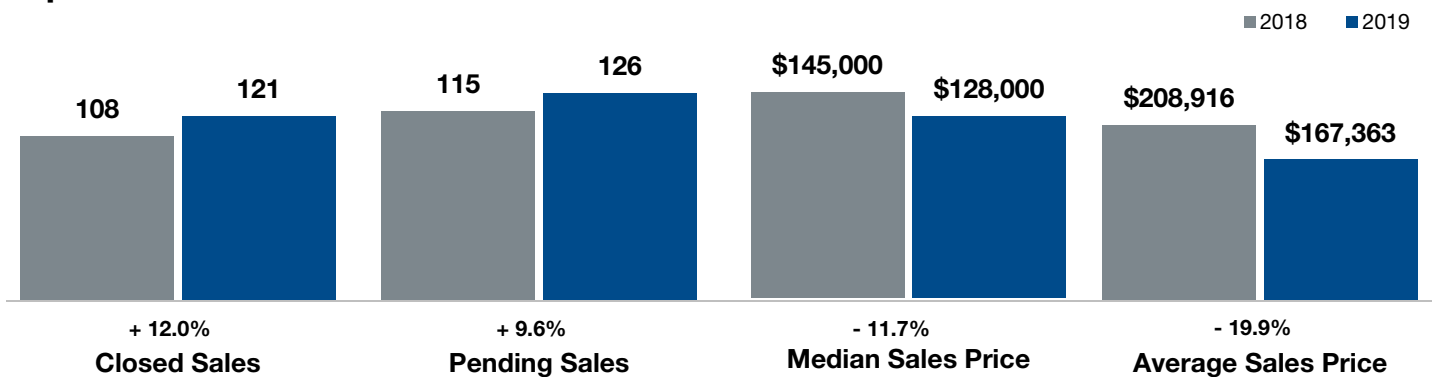


## LaPorte County

| Key Metrics                              | September |                  |                | Year to Date |                  |                |
|--|-----------|------------------|----------------|--------------|------------------|----------------|
|  | 2018      | 2019             | Percent Change | Thru 9-2018  | Thru 9-2019      | Percent Change |
| New Listings                             | 158       | 146              | - 7.6%         | 1,386        | 1,365            | - 1.5%         |
| Closed Sales                             | 108       | 121              | + 12.0%        | 976          | 938              | - 3.9%         |
| Median Sales Price                       | \$145,000 | <b>\$128,000</b> | - 11.7%        | \$135,000    | <b>\$144,500</b> | + 7.0%         |
| Percent of Original List Price Received* | 93.1%     | <b>92.2%</b>     | - 1.0%         | 94.2%        | <b>94.3%</b>     | + 0.1%         |
| Months Supply of Inventory               | 4.6       | 4.5              | - 2.2%         | --           | --               | --             |
| Inventory of Homes for Sale              | 501       | 481              | - 4.0%         | --           | --               | --             |

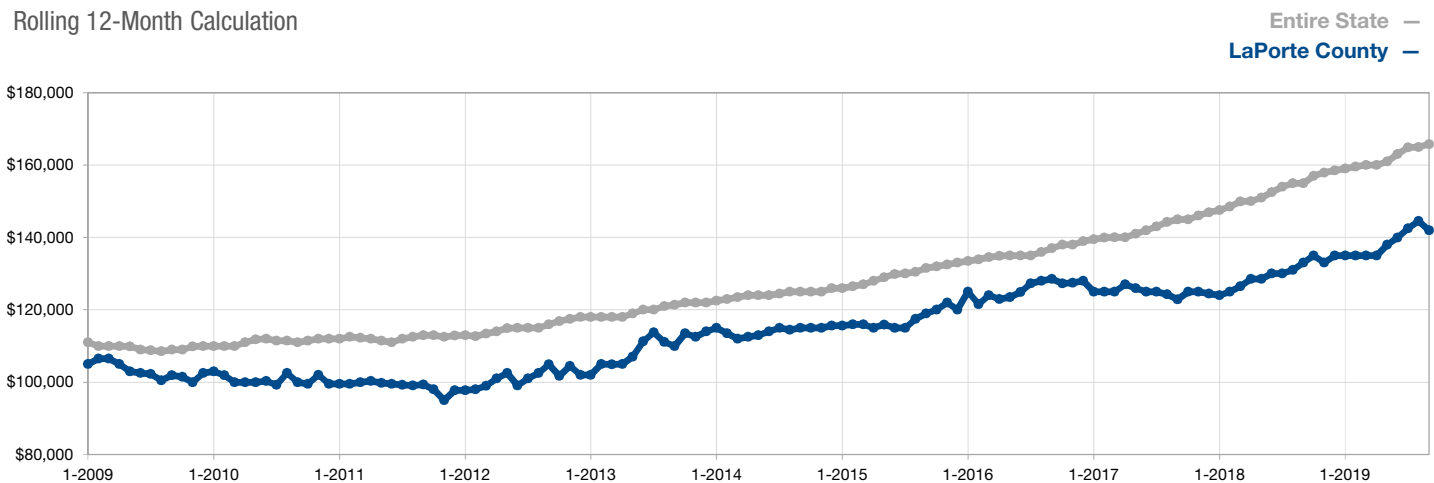
\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

### September



### Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.