

Local Market Update for November 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

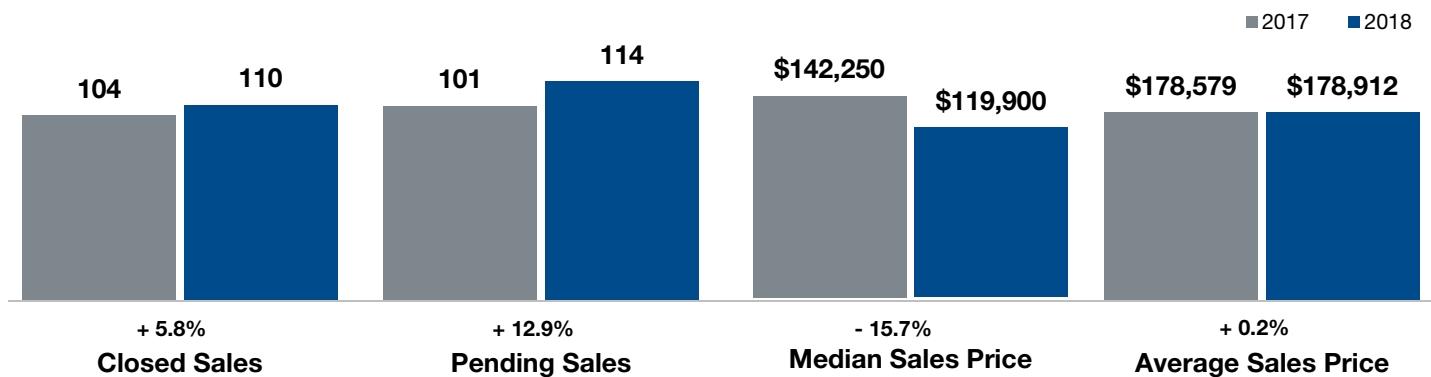


LaPorte County

Key Metrics	November			Year to Date		
	2017	2018	Percent Change	Thru 11-2017	Thru 11-2018	Percent Change
New Listings	125	143	+ 14.4%	1,706	1,674	- 1.9%
Closed Sales	104	110	+ 5.8%	1,224	1,211	- 1.1%
Median Sales Price	\$142,250	\$119,900	- 15.7%	\$125,000	\$135,000	+ 8.0%
Percent of Original List Price Received*	92.6%	92.7%	+ 0.1%	93.1%	94.0%	+ 1.0%
Months Supply of Inventory	4.4	4.2	- 4.5%	--	--	--
Inventory of Homes for Sale	488	455	- 6.8%	--	--	--

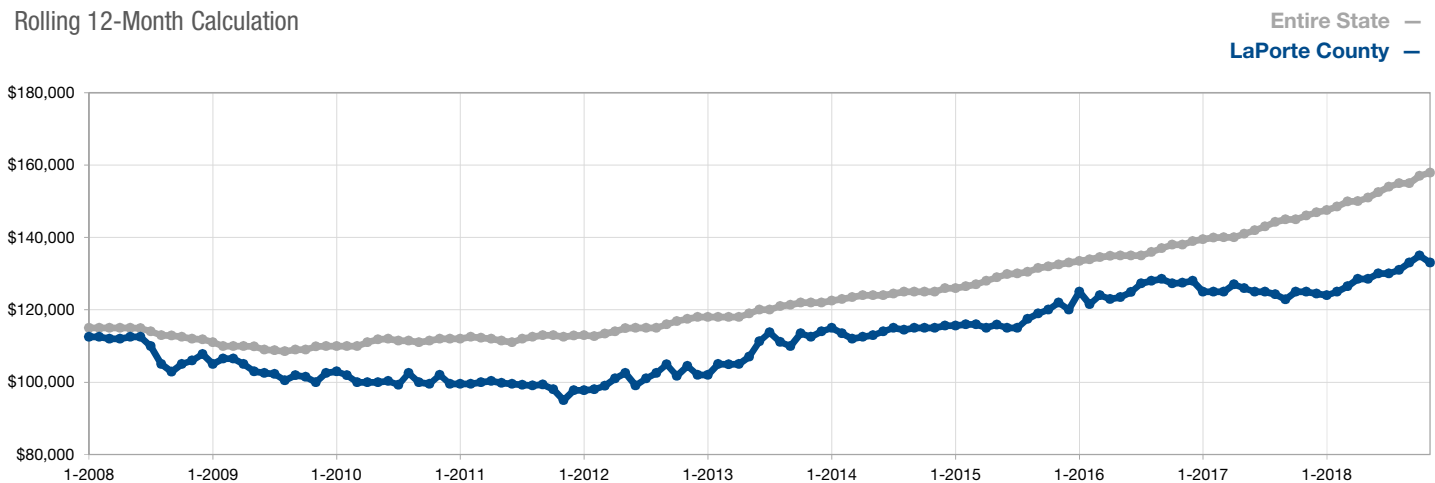
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

November



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.