



Breakfast Meeting and CE

Date: Tuesday, December 11, 2018
 Time: 8:30 a.m. (CST)
 Cost: \$12 with reservations/\$14 without reservations
 Place: Portofino Grill in La Porte



Guest Speaker: Tom Dermody of WE Connect Works



For Reservations: Register online at www.laportecountyrealtors.com
 Please have your check ready for our meeting, made payable to LPCAR. Thank you.

When making reservations please note the following:

1. Breakfast and CE
2. CE Only*
3. Breakfast Only

**we would like to ask those attending CE only to please arrive no sooner than 9:20 a.m. If you would like to attend the meeting, please inform the servers that you will not be having breakfast. Thank you.*

Sunshine Drawing Pricing: \$1 per ticket or \$5 for 7 tickets and may be included in your dinner check!

Reservation Policy: We strongly suggest you make reservations in advance. Any reservation made and not cancelled 2 hours prior to the start of our event will be charged for the cost of the meal. Please understand that while we may have a few walk-ins at each meeting, those walk-ins cannot "take the place" of a no-show. Since we do not know in advance who may show up, we cannot "assign" a spot for someone who decided not to attend and did not cancel their reservations. Portofino's is very accommodating with our reservations but we are required to call in a reservation number ahead of time and pay for that number. Thank you for your cooperation in this matter!



Letter from
The Board
President

Greetings! I hope you had a great Thanksgiving with family and friends.

December marks my last full month as your local board president. This year I had the opportunity to represent our Board and meet many fellow Realtors from different states and a few from Foreign countries. I was honored to attend the Legislative meetings in D.C., state meetings in Indianapolis as well as the National

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Upcoming CE Opportunities

December 11, 2018: CE immediately following our general membership meeting. Instructor Tim Reed—2 CE Hours: Antitrust. CE free of charge for all LPCAR Members. \$15 for non-members.

Register online at:
www.laportecountyrealtors.com

**Calling all new members - join us for our December Meeting for your installation! Contact the Board office to RSVP at 219-324-8120.*



Save The Date:

The next IAR Legislative Conference is Jan. 28-29, 2019 in Downtown Indy!

Book hotel rooms by 1/4/19 to get IAR's rate; it's much lower:

<http://bit.ly/2QkZMFU>

Membership Update

The following have applied for membership in our Association:

Michael Jefvert ~ Long Beach Realty

Lisa Peters ~ Century 21 Affiliated La Porte

Stephanie Terravecchia ~ Coldwell Banker New Buffalo

Bonnie Nelson ~ 1st Choice Realty Group

Ryan Keller ~ Long Beach Realty

Heidi Thibideau ~ Coldwell Banker New Buffalo

Todd Saboff ~ MTM Realty Group

Please contact the board office if you have any questions or comments.

Reminder: All new REALTOR members are required to attend our new member orientation session as part of your membership obligation. Spring session will be announced soon.

Monthly Market Report: Read the latest market report provided by IAR and view the report for La Porte County by visiting:

<http://www.laportecountyrealtors.com/pdf-monthly-reports>

Letter from Board President— Continued

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convention in Boston!

2018 has been a big challenge throughout the country; conditions are holding across the states with low inventory and high demand, however we had a strong November, the outlook remains positive. At this time all I can say is that I am proud to be a Realtor.

I would like to thank all the committee members this year and especially the Charity Auction Committee for another successful auction. Thank you to the entire membership, REALTORS and Affiliates, for your support and confidence given to the Board of Directors.

Sending my best wishes for a very Happy and Safe Holiday Season and New Year.

Olga Sanchez
2018 LPCAR President

Charity Auction Night 2018

We would like to thank everyone for a great success on Friday, November 9, 2018. Many of you opened up your hearts and wallets and helped to make this year's auction a great one. Here are a few pictures from the night.



Charity Auction Night 2018



REALTOR Dues Reminder: Grace Period Ends 12/30/2018



We are now in December—Have you paid your 2019 dues yet? If not you have until December 30, 2018 midnight to submit your payment and avoid any late fees.

All REALTOR members should submit their 2019 dues in order to remain a member in good standing. Invoices were sent out to managing brokers at the end of October. The deadline for dues payment was November 30, 2018 with a grace period that runs through December 30, 2018 at midnight. A late fee will automatically be added to your invoice if paid after that date.

Members should make their payment online at www.nar.realtor. You will need to log into your account to make your payment. If you do not have an account, you can create one using your NRDS number located on your invoice. Please verify your current email address with the board office prior to creating your account or recovering a forgotten password/username. Some of you started with one email but no longer have access or have changed offices. Please contact the board office with any questions or assistance. Thank you.



RPAC: Your Best Investment in Real Estate

Since 1969, the REALTORS® Political Action Committee (RPAC) has promoted the election of pro-REALTOR® candidates across the United States. The purpose of RPAC is clear: REALTORS® raise and spend money to elect candidates who understand and support their interests. The money to accomplish this comes from voluntary contributions made by REALTORS®. These are not members' dues; this is money given freely by REALTORS® in recognition of how important campaign fundraising is to the political process. RPAC doesn't buy votes. RPAC enables REALTORS® to support candidates that support the issues that are important to their profession and livelihood.



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Visit us on the web at



December 2018

SUN MON TUE WED THU FRI SAT

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2 3 4 5 6 Board of director Meeting at 11:30 am at Hacienda 7 8

Deserving Children Shopping Events
in La Porte and Michigan City

9 10 11 General Membership Meeting @ Portofinos at 8:30 a.m. - CE with Tim Reed 12 13 14 15

16 17 18 19 20 21 22

23 24 25 26 27 28 29



Christmas Holiday—Office Closed

30 Final Deadline for REALTOR dues! 31